

VINEYARDS COUMMUNITY ASSOCIATION, INC.

Board Meeting

April 29, 2019

Call to Order: Tom Ruane called the meeting to order at 9:40 AM, April 29, 2019, at the Vineyards Country Club 400 Vineyards Blvd. Naples, FL 34119.

Quorum: A quorum was met. Present were Board of Directors (BOD): Tom Ruane (TR), John Bauman (JB), Tom Sackett (TS), Alan Norris (AN) and Stephen Sorett (SS). Also, present were Sam Holbrook (SH), Cable Committee Chairman and Stephen Cusson (SC) of PMP Management.

Approval of Minutes: AN made a motion to approve the Board meeting minutes from 3/13/2019, as written, SS seconded the motion; the motion was unanimously approved.

Old Business:

Status of Document changes: TR reported that the draft has been received. TR is reviewing and will distribute to the Board and then the NRs before scheduling a discussion concerning changes/comments that may be needed.

New Business:

- A. New IQ/Front Steps Proposal for Gate Access Control Software/hardware.** SS discussed two proposals for the updating of the Gate Access Control Software and hardware. Front Steps is the company which provides the Dwelling Live software and New IQ is the company that does the installation of the hardware needed. The Vineyards has been doing business with both companies for a number of years. The cost of the installation and upgrades will be approximately \$35,000 and the monthly licensing fee for the software is approximately \$1,000. SS made a motion to authorize SS and SC to finalize the documents as well as add additional cyber security insurance through our agent IRMS, TR seconded the motion, with no further discussion the motion was unanimously approved.
- B. Review of Metal Roofs in the VCA:** TS reviewed that metal roofs are becoming more popular and while the VCA has always allowed metal roofs, TS wanted to clarify to the sub-associations that the VCA will not allow shiny metal or Key West style metal roofs. The metal roofs must blend in with the surrounding roofs and recommends any owners considering a metal roof check on the color fade warranty and sound proofing. Like all roof replacement, the sub-association must first approve the application before submitting the application to the VCA for the final approval.
- C. Communication Committee:** Sam Holbrook, the Chairperson for the VCA Communication Committee presented a powerpoint display explaining an offer from Summit Broadband to extend the current contract five additional years in exchange for Summit's enhancing the services now being received. This is a revised offer since the VCA had rejected a previous offer by Summit. The current contract expires in December 2022. The Summit Broadband offer includes adding GPON which brings fiber into the home and allows for much higher internet speeds of 250 by 250, a new enhanced router, a 6 channel TiVo DVR, a second set top box, a voice activated TV remote control and telephone service as we have today at a cost of approximately \$ 8.00 less per month than our current cost. Sam handed out printed material of the powerpoint. The Board asked the NRs to take this information back to their communities and to discuss the offer. We cannot compare this offer to other providers since the contract with Summit does not expire for three years & no other provider will commit to a price three years in advance. The question for VCA and its sub-associations is do you want to continue with the remaining three years of the Summit

contract or accept the Summit offerd. Owners who have DVRs, Summit supplied routers, or a second set top box will also save those monthly costs as they would now be included within the bulk rate. The committee recommends the association take the offer from Summit. The VCA Board asked each sub-association NR to consider the information, share this with your membership. A ballot will be sent to each NR asking for a response sometime in the next month or so.. More information will be emailed to the NR's from the committee to help explain the offer to the members.

A. **Adjournment:** JB moved to adjourn the meeting at 10:40 AM. TS seconded the motion, the motion passed unanimously.

Respectfully submitted,

Stephen Cusson, CAM
Association Manager